

ARTICLES

Introduction to Cornerstone, The Medical Malpractice Insurance Specialist

Mar 21, 2018

As a health care specialty broker, Cornerstone has extensive experience in providing health care organizations with a myriad of customized insurance and risk financing solutions to address financial challenges physicians face today. Licensed in all states, experienced with ACOs, IPAs, RPGs, hospitals, physicians, medical group practices, and other facilities across the country, our team makes streamlining risk and professional liability insurance easy.



Cornerstone is part of top 20 insurance brokerage Risk Strategies, with the major carrier and specialty underwriter access needed to create the right program for health care providers' specific needs.

About Cornerstone

- We have specialized in medical professional liability insurance for over 30+ years and handle the insurance for over 5,000 physicians. We understand the complexities of the medical malpractice market.
- We deliver an independent analysis of your coverages and can identify and correct any inaccuracy in your current policy.
- We ensure a much more efficient, accurate and non-disruptive renewal process for you and your Practice Administrator than the typical renewal process. With our dedicated account managers, your turnaround time is significantly reduced.
- We are your partner and we come at NO additional cost.

Coverage Highlights

- Claims Made & Occurrence Options
- Admitted Carriers & RRGs
- Risk Management Programs
- Free Tail Provisions
- Consent to Settle
- Corporate Coverage

- Cyber Liability

Why Cornerstone is the right fit for your ACO's Needs?

Examples of our recent successes:

IPA/MSO Example - In 2016, Cornerstone created a Risk Purchasing Group (RPG) for a New York based Managed Services Organization (MSO). The group of over 200 multi-specialty physicians has an exclusive group rate with an A++ rated medical malpractice insurance carrier. In addition to the exclusive benefit for its members and the year over year savings, the RPG provides the group with a platform to start assuming risk and create their own self-insured captive. The group saved over 40% since joining together to purchase insurance.

ACCO Program - In 2014, Cornerstone was instrumental in organizing a medical malpractice insurance program for a new ACO organization that consisted of 32 primary care practices located in Pennsylvania & New Jersey. Using our ability to negotiate with the top national professional liability carriers, we constructed a program that saved the average provider 25% in premium and implemented a risk management plan specific to their organization. In just a few short years, this malpractice insurance program has generated almost \$1,000,000 in premium savings for its members. We fully understand the value of strategically picking our partners. As a result, we have a proven track record of success and are ready to prove our value to your ACO organization.

Get this information to go by [clicking here](#) or by clicking the PDF button on this page.

TAGS:

Health Care