



June 4, 2018

Dear College Graduate:

Congratulations on your graduation! As you embark on your career, we offer you some simple words of advice. Opportunities abound in the world today so examine your options with an open and discriminating mind. Follow your passion and work hard at whatever you choose to do. Be constantly creative and boldly express your ideas. Don't be afraid to try and fail; meaningful learning comes most often through our own mistakes. Be open to mentors; they usually show up just when you need them most. And, have fun. Most of the things we worry about never happen anyway...

A career in insurance will allow you the coveted opportunity of making an impact in the lives of others. Insurance is a purpose-driven industry and you could help us make a positive impact on individuals, businesses, and communities around the world. Every endeavor, both on a personal level and in business involves some risk. Risk Strategies does exactly what our name implies – we help clients with strategies to identify, quantify and mitigate risk in their personal and business lives. The work is particularly rewarding when we can help a client buy a home, start a business, enter into a meaningful business contract, or just have peace of mind that the people and things they care about most are protected.

This is an exciting time to be joining the insurance industry. With the generational shift we are now experiencing, there's never been a better time to work in the insurance industry. Insurance is a noble, service-focused profession with almost unlimited opportunities. As a leading specialty risk and insurance advisor/broker, Risk Strategies provides careers throughout the USA in a variety of specialty practices including entertainment, financial services, higher education, cyber, private client, fine arts, and professional liability.

Our culture is a collaborative, consultative and client-centric one. Our teams tackle client and business challenges together and invite input and diversity of perspective. Real responsibility and the opportunity to make meaningful contributions can come early in one's career.

Globally, insurance is hiring and you can find a rewarding career path to meet your personal interests. The industry simply requires the passion and determination to make a difference. As a growth organization, opportunities at Risk Strategies include, account management, operations, risk management, sales and a variety of other skilled and entry level positions. Our training and mentoring programs are thoughtful and comprehensive.



The prospects for advancement are real; in 2017, over 7% of our employees moved into broader, higher level positions within the company.

For more information about our company please contact us at [recruiting@risk-strategies.com](mailto:recruiting@risk-strategies.com).

We wish you the best and hope you choose a career in insurance.

Sincerely,

A handwritten signature in black ink that reads 'M B Chait'.

CEO/Executive Leader Signature

#OpenLetterToCollegeGraduates  
#InsuranceCareersMovement