

COMMERCIAL MARINE & YACHT PRACTICE



Our Specialty? Reducing Your Risk

The Risk Strategies specialists in our Commercial Marine & Yacht Practice include the industry leaders at Gowrie Group and Atlass Insurance Group. Together we are the nation's leading insurance experts for all types of marine risks, including boats, yachts, commercial marine businesses, commercial vessels, yacht clubs, and more. Our solution-focused advisors utilize a consultative, risk management approach to solve issues and develop comprehensive solutions. Decades of leadership in the marine insurance market gives us the access, experience, and expertise needed to manage complex exposures to risk and best protect our client's yachts, employees, and marine businesses, and their employees.

Industry Insight

Whether you are operating a marine business, running a commercial vessel, buying a yacht, managing a yacht club, or living a nautical lifestyle, you are facing the complex and inherent risks found in the marine world. As expert risk advisors, our focus is helping marine businesses and yacht owners understand, control, and reduce their exposures. Some of the challenges and risks yacht owners and commercial marine entities face today are:

- Finding a marine insurance advisor who understands marine risks and exposures
- Understanding the fine print - not all marine insurance policies and coverages are the same
- Securing coverage solutions for hard to place yachts including worldwide cruisers, performance speedboats, wooden yachts, racing sailboats, and more
- Securing broad, comprehensive insurance protection to match the complex needs of domestic and international marine operations
- Developing actionable loss prevention programs and comprehensive safety plans for a dynamic, marine environment
- Recognizing, quantifying, and mitigating exposures to risk, with a focus on controlling insurance premiums

Solutions and Capabilities

Yacht Insurance. As marine risk advisors, we help boat owners navigate their way to customized insurance solutions. Comprehensive marine insurance policies are available for all types of yachts, including trawlers, sportfish boats, classic yachts, racing sailboats, luxury yachts, outboard power boats and more. Through our holistic account approach, we help yacht owners protect their lifestyle by offering insurance solutions for their homes, cars, horses, valuables, and more, with the goal of eliminating gaps and improving protection. Specialized programs include:

- **Gowrie Jackline Insurance Program - for worldwide cruisers and liveaboards**
- **Gowrie Classic Yacht Insurance Program - for successful, discerning wooden boat owners**
- **Atlass Luxury Yacht Insurance - for owners of luxury yachts including worldwide navigation**
- **Atlass Named Windstorm Insurance for exposed vessels**

Commercial Marine Business Insurance. Our specialist advisors collaborate with clients to craft custom insurance programs. Our marine industry expertise enables us to develop tailored risk management programs which are based on analysis of the existing insurance program, review of exposures, and understanding of future coverage needs. Many of our clients take advantage of our loss control programs and claims service plans. We offer solutions for nearly all types of commercial marine entities, including boat manufacturers, commercial marinas, maritime museums, port authorities, and many more. Additionally, our specialized Gowrie Burgee Program provides comprehensive coverage for all types of yacht clubs and sailing programs.

Why Choose Risk Strategies?

When you're facing the most pressing business challenges, maximizing your success starts with the right partner. At Risk Strategies, you get a dedicated risk management consultant and partner with in-depth industry knowledge and 25 specialty practices. With the team at Risk Strategies' Specialized Marine Practice, you get a dedicated, solution-focused risk management partner with in-depth industry knowledge and unparalleled experience.

- **Leader in the marine insurance industry for nearly 50 years**
- **Experienced, solution-oriented advisors who understand complex marine risks**
- **Choice of solutions through partnerships with leading marine insurance carriers**
- **In-house claims advisors who proactively manage claims to a fair and timely resolution**
- **Insurance solutions available in all 50 states, with international capabilities**

Want to Learn More?

VISIT OUR KNOWLEDGE CENTER

<https://www.risk-strategies.com/knowledge-center>

ABOUT RISK STRATEGIES

Risk Strategies is a specialty national insurance brokerage and risk management firm offering comprehensive risk management advice and insurance and reinsurance placement for property & casualty, and employee benefits risks. With 25 specialty practices, Risk Strategies serves commercial companies, nonprofits, public entities and individuals, and has access to all major insurance markets. Ranked among the top brokers in the country, Risk Strategies has over 100 offices including Boston, New York City, Chicago, Minneapolis, Miami, Atlanta, Houston, Dallas, Nashville, Los Angeles and San Francisco.

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