

A photograph of a modern hospital hallway with blue and white walls, large windows, and medical equipment. A blue banner is overlaid on the right side of the image, containing the text "HEALTHCARE PRACTICE".

HEALTHCARE PRACTICE

Regulations, litigation, changing business models: healthcare is a high stakes world of complex risk. The Risk Strategies National Healthcare practice is one cohesive team comprised of 120+ and growing skilled professionals with expertise across all lines of insurance and reinsurance. We are one of the largest, fully integrated healthcare brokers in the U.S., specializing in Property and Casualty, Medical Malpractice, Employee Benefits, Managed Care, and Reinsurance solutions for healthcare organizations.

INDUSTRY INSIGHT

Our Healthcare team understands the risks and pressures faced by our clients. We create smart, cost-effective, comprehensive solutions and programs that address the challenges facing today's healthcare industry.

- Continued transition of the revenue model from fee-for-service to value-based care
- Rising costs of malpractice and other lines of coverage
- Surge in cyber threats, ransomware attacks, and multi-million-dollar extortion demands
- Pandemic risks – both financial and operational
- High cost of care, especially as it relates to specialty pharmaceuticals and therapies
- Balance sheet pressure for both healthcare providers and health plans

A HOLISTIC VIEW OF HEALTHCARE ORGANIZATIONS

Our Healthcare practice serves all organization types involved with the delivery and management of healthcare. We provide managed care stop loss and reinsurance protection, property and casualty coverage and customized programs for employee benefits plans. We also have dedicated medical malpractice experts to assist physicians with specially tailored risk protection.

Whether you are coming to us for fresh insights on your existing insurance programs or to develop a comprehensive and creative new program, our team has professionals ready to craft a customized strategy that will help you manage your risk and prepare for the unexpected.

- Customized property and casualty insurance and reinsurance solutions, including medical malpractice for hospitals, physicians, senior living, and other healthcare facilities
- Extensive captive solutions including feasibility, implementation, reinsurance placement, and ongoing management
- Customized stop loss insurance and reinsurance solutions for health plans and at risk providers, including detailed analytics, actuarial modeling, and claims management
- Risk mapping to identify risks at an enterprise level and evaluate all potential options for managing the risk retained and transferred
- Online, reverse auction for life and disability insurance

ON YOUR SIDE, AT YOUR SIDE, WHEN YOU NEED US

When facing important business challenges, maximizing success starts with the right partner. With over 30 specialty practices, Risk Strategies brings in-depth industry knowledge and a business-first approach to deliver the clarity and strategies you need to face the future with confidence. We focus exclusively on the healthcare industry across all lines of insurance and reinsurance. When you choose to work with Risk Strategies you are getting all the benefits and services of a large national brokerage, in addition to:

- The largest, fully integrated national healthcare practice in the industry
- One of the largest accident and health reinsurance teams with in-house actuarial modeling and customized analytics to ensure optimal reinsurance structures
- Detailed analytics, customized solutions, and hands-on claims management
- Teamates with an average 25+ years industry experience
- Superior customer service
- Unparalleled market access and leverage

FOR MORE INFORMATION, CONTACT:

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Risk Strategies | Risk management. Insurance and reinsurance placement. 30 specialty practices. Access to all major insurance markets. 9th largest privately held U.S. brokerage.