

AVIATION PRACTICE



The Risk Strategies Aviation Practice provides one-of-a-kind specialty expertise for the aviation industry. We partner with all aviation insurance carriers to give you the broadest coverage options available. With an unmatched understanding of the complexities of aviation risks, we help protect all aspects of your business.

INDUSTRY INSIGHT

New carriers and managing general underwriters (MGU) are enhancing industry competitiveness and introducing new coverage options. Technology is advancing rapidly. From autonomous package

delivery to emerging air taxi capabilities and launch vehicles, insurance needs are changing. We collaborate with insurers to create solutions for these emerging risks and the risks you face today.



SOLUTIONS & CAPABILITIES

Our team of specialists is dedicated to helping clients understand risks and management needs in the industry. Although aviation policies are extensive, we specialize in the following types of coverage:

- Manned aircrafts commercial, corporate, and private
- Unmanned aerial vehicles and systems commercial
- Airport, fixed base operators (FBO), maintenance and repair, and other ground operations
- Aviation product manufacturers
- Non-owned aircraft, fractional ownership, renter's insurance
- Aviation cybersecurity
- Travel medical, pilot loss of license
- All business insurance you may need, i.e., general liability, workers' compensation, property, auto, crime, directors and officers (D&O), employment practices liability (EPLI), professional liability, pollution, etc.

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WHY RISK STRATEGIES?

We're specialists, not generalists; Risk Strategies speaks the language of the aviation and aerospace industries. We are aviation insurance professionals consisting of pilots, ground crew, enthusiasts, and advisors who prioritize mutual respect, and as your broker, we will:

- Review, analyze, acknowledge, and correct coverage gaps often left by generalists.
- Deliver consistent and reliable service to fulfill your business needs.
- Strive for the most competitive terms by marketing your risks, and we maintain transparency when presenting options.
- Interlink years of experience with adjustors in the industry to provide dedicated claims advocacy for aviation customers.
- Invest time in listening to your questions and concerns, providing clear feedback, navigating the insurance policy, and exploring new ways of doing business.
- Demonstrate our commitment to collaboration, foster human connections, and improve growth strategies.

Risk Strategies | Risk management. Insurance and reinsurance placement. 30+ specialty practices. Access to all major insurance markets. 9th largest privately held U.S. brokerage.

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